



SUMS group

Meet our Cloud experts



Reina Tan

A Digital Transformation professional with 20+ years' experience having worked in Finance, Digital and Consulting roles in both public and private sector gives Reina a rounded perspective when designing solutions. She has worked in Audit, Media, Transportation, Police, Local Councils, Facilities Management, Higher Education and Fin-Tech

Reina has lead Sourcing engagements for Cloud Storage Services for the City of London and London Borough of Tower Hamlets through frameworks such as G Cloud 13 and Tech 3.

Reina has significant experience of Cloud ERP Solutions including Unit 4 Agresso, SAP S4 Hana, Microsoft Dynamics 365, Netsuite and Oracle Financials. She has led Options evaluation and sourcing engagements in the public sector-Transport for Greater Manchester and private sector (OCS, Teya) She is passionate about eliminating waste by optimising people, process and technology.



Christian Hesselhoj

Accomplished technology & Lean Six Sigma Consultant with 25 years of complex large scale transformation expertise. Christian scoped, led and delivered numerous business transformations, IT, ERP and outsourcing programmes to a variety of Blue-chip and midsize companies.

He has extensive ITIL service management, Business Intelligence skills, supply chain & vendor management skills, ranging across industry (financial services /insurance, manufacturing, FMCG, software, media, transportation, public sector, and Higher Education).

Christian has worked on projects based in UK, France, Austria, Holland, Germany, Czech Republic, and USA. A dynamic people orientated leader that started working with Cloud computing in 2008. After 15 years of delivering numerous cloud migrations and having learned from past mistakes he is in a good position to tell us about the trends, benefits, risks and opportunities.



Nick Skelton

Nick has led change in digital Higher Education for 25 years. As Head of IT Infrastructure at the University of Bristol he was an early pioneer of cloud services, adopting Google Apps in 2010 before later leading a migration to Office 365. He is well known across the sector, speaking regularly at events for UCISA, Jisc and others.

Nick has worked with SUMS since 2019, acting as a critical friend to universities undergoing digital transformation. He has the technical background to earn the respect of internal teams and hold suppliers accountable, but his key skills are in relationship building, bringing stakeholders together, and gently challenging preconceptions. He sees people as more important than technology and has a strong understanding of how to achieve change in an academic environment.

Nick makes his own cider and is currently planting a new orchard at his home near Guildford, Surrey.



Dawn Coupe

Dawn is a Part Qualified Accountant and a PRINCE2 qualified PM and has been an inhouse Management Accountant which led her to work on an ERP project implementation in which she became a lead part of that implementation in the UK and France. The company eventually moved her to the USA temporarily to assist there also, with the evaluation of their system design and issues, and required her to propose solutions to get the implementation over the line. Following that she has been involved with several large ERP projects implementation, upgrades, and redesigns. Having had experience as a System Manager, she knows the difficulties seen by inhouse teams, and her reputation has grown within the sector as Founder & CEO of Equinox Consulting Limited which has now become a respected partner of Unit4. Equinox provide all aspects of ERP requirements from Project Implementation through to fully managed services, and Dawn has grown in her Leadership role to be able to obtain the best from all her staff, encouraging them to grow and learn every day which in turn boosts the customers experience to something that is niche within the market.



Jon Garritty

Jon Garritty is a director at KPMG and leads technology advisory for KPMG across the higher education sector. He has over 15 years' experience supporting predominately public sector clients address some of their largest change and transformation challenges. As a highly experienced technology enabled transformation consultant he specialises in designing, implementing and delivering technology enabled transformation programmes.



**Hosted by
SUMS Principal Consultant
Lucy Dixon**